#### **2013 AUDITORS' PRESENTATION**

#### **HAWKINGS EPP DUMONT LLP**

CHARTERED ACCOUNTANTS

PHIL DIRKS, CA Partner



#### **INDEPENDENT AUDITORS' REPORT**

- MANAGEMENT'S RESPONSIBILITY
  - PREPARATION AND FAIR PRESENTATION
  - IN ACCORDANCE WITH CANADIAN PSAS
- AUDITORS' RESPONSIBILITY
  - EXPRESS OUR OPINION
  - FOLLOW CANADIAN GAAS
  - PROCEDURES DEPEND ON AUDITORS' JUDGMENT
  - CONSIDER RELEVANT INTERNAL CONTROLS
  - EVALUATE ACCOUNTING POLICIES / ESTIMATES
- OUR OPINION
  - PRESENT FAIRLY IN ALL MATERIAL RESPECTS



# STATEMENT OF FINANCIAL POSITION

	2013		2012		
FINANCIAL ASSETS					
CASH	\$ 628,639	\$	401,017		
RECEIVABLES	370,606		541,308		
LAND HELD FOR RESALE	 216,095		144,926		
	 1,215,340		1,087,251		
LIABILITIES					
ACCOUNTS PAYABLE	238,590	210,799			
DEFERRED REVENUE	169,449	231,227			
LONG TERM DEBT	 1,981,131		2,039,987		
	 2,389,170		2,482,013		
NET DEBT	(1,173,830)		(1,394,762)		
NON-FINANCIAL ASSETS					
TANGIBLE CAPITAL ASSETS	9,485,783		9,394,133		
PREPAID EXPENSES	 10,151	16,739			
	9,495,934	1	9,410,872		
ACCUMULATED SURPLUS	\$ 8,322,104	\$	8,016,110		



### **RECEIVABLES**

	2013		2012
TAXES AND GRANTS IN LIEU	\$	177,381	\$ 139,202
TRADE AND OTHER		81,430	164,464
UTILITIES		59,435	53,736
GOODS AND SERVICES TAX		52,360	52,979
GOVERNMENT GRANTS		-	130,927
		370,606	541,308
ALLOWANCE FOR DOUBTFUL ACCOUNTS		-	•
	\$	370,606	\$ 541,308



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#### Long Term Municipal Debt Per Capita ONOWAY 3,000 Median Range 2,601 2,522 2,106 2,053 2007 339 517 1,963 2,000 2008 2,601 752 586 2009 2,522 2,106 661 2010 2011 2,053 719 2012 1,963 606 1,000 0 2010 2011 2012 2007 2008 2009

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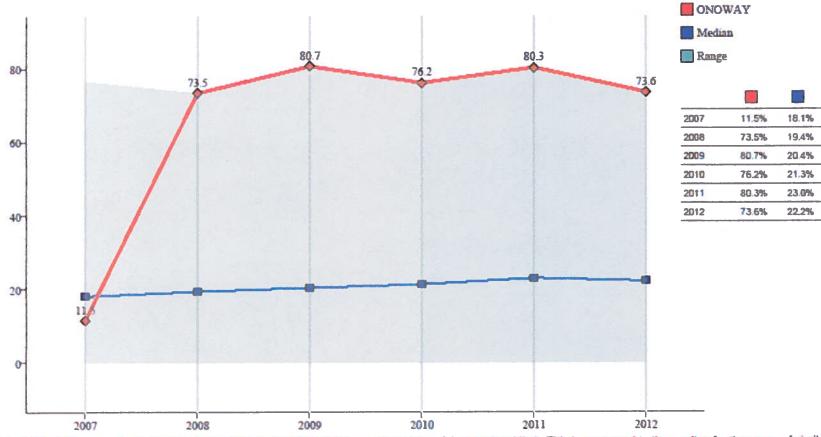


### **DEBT LIMITS**

		2013	2012
TOTAL DEBT LIMIT	\$	3,187,874	\$ 2,773,482
TOTAL DEBT		(1,981,131)	(2,039,987)
AMOUNT OF DEBT LIMIT UNUSED	\$	1,206,743	\$ 733,495
SERVICE ON DEBT LIMIT	\$	531,312	\$ 462,247
SERVICE ON DEBT		(153,565)	(153,566)
AMOUNT OF DEBT SERVICING LIMT UNUSED	\$	377,747	\$ 308,681



#### **Percent of Debt Limit Used**



Note: This graph shows, in percentage terms, the municipality's debt as a percentage of the regulated limit. This is compared to the median for the group of similar municipalities.

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_		
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	\$ \$	\$ 628,639 370,606 216,095 1,215,340 238,590 169,449 1,981,131 2,389,170 (1,173,830) 9,485,783 10,151 9,495,934



## **TANGIBLE CAPITAL ASSETS**

	2012 NBV	PUR	CHASES	DISPOSALS	AMO	ORTIZATION	2013 NBV
ENGINEERED STRUCTURES	\$ 8,266,794	\$	283,388		\$	(189,985) \$	8,360,197
LAND	180,756						180,756
BUILDINGS	429,202					(26,012)	403,190
MACHINERY & EQUIPMENT	306,552		113,677			(61,267)	358,962
VEHICLES	 210,829					(28,151)	182,678
	\$ 9,394,133	\$	397,065	\$	- \$	(305,415) \$	9,485,783

Industrial Avenue	\$ 237,763
WTP PLC upgrade to CompactLogix platform	78,726
Office furniture (flood)	31,951
Lagoon eronsion prevention	22,997
Water meters	22,628
Other	 3,000
	\$ 397,065



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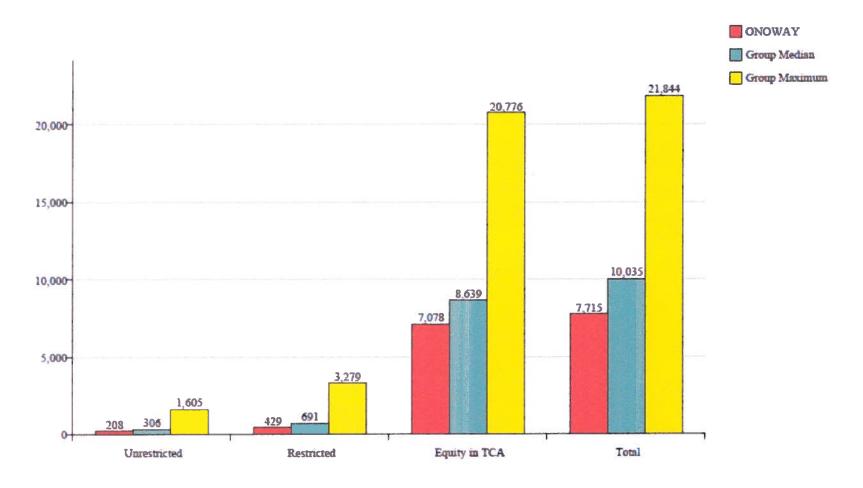


# ACCUMULATED SURPLUS

	2013	2012
UNRESTRICTED	\$ 372,340	\$ 216,473
RESERVES	445,112	445,491
EQUITY IN TCA	7,504,652	7,354,146
	\$ 8,322,104	\$ 8,016,110
LIQUID EQUITY	817,452	661,964



#### **Accumulated Surplus Per Capita, 2012**



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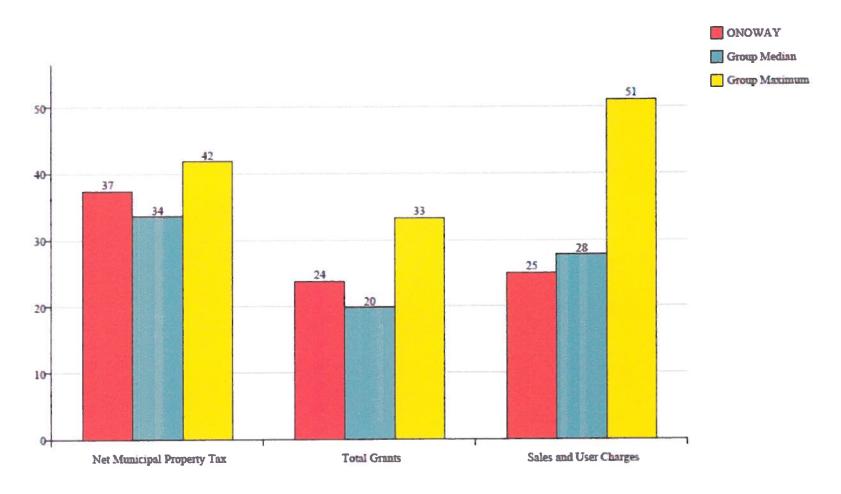


## **REVENUE**

	2013 (Budget)		2013 (Actual)		2012 (Actual)
NET PROPERTY TAXES	\$	876,433	\$ 872,111	\$	820,664
SALES AND USER CHARGES		655,500	811,423		550,990
GOVERNMENT TRANSFERS		99,526	236,512		303,722
PENALTIES AND COSTS ON TAXES		40,000	36,386		42,112
FRANCHISE FEES		53,000	61,940		43,649
RENTALS		35,400	38,900		28,921
ALL OTHER REVENUES		15,500	67,977		58,930
	\$	1,775,359	\$ 2,125,249	\$	1,848,988



#### Major Revenue Sources As % of Total Revenue, 2012

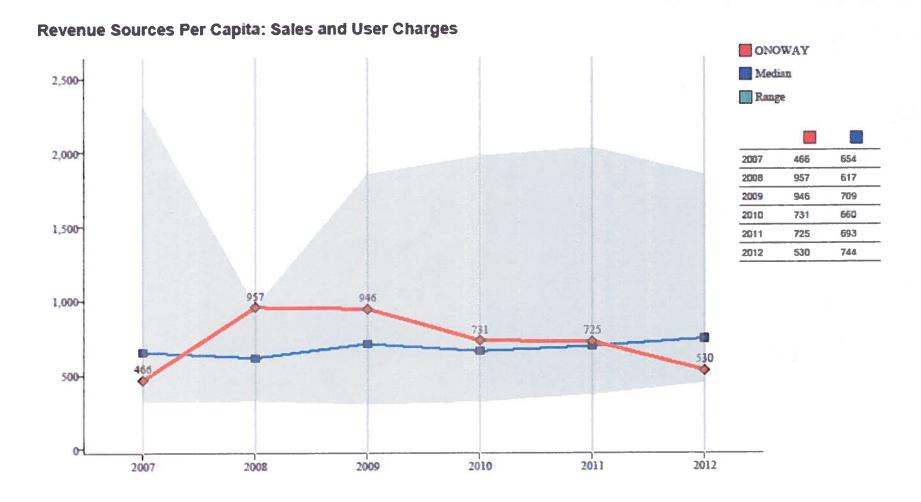


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#### **Revenue Sources Per Capita: Net Municipal Property Taxes** ONOWAY Median Range 1,160 1,160 1,000

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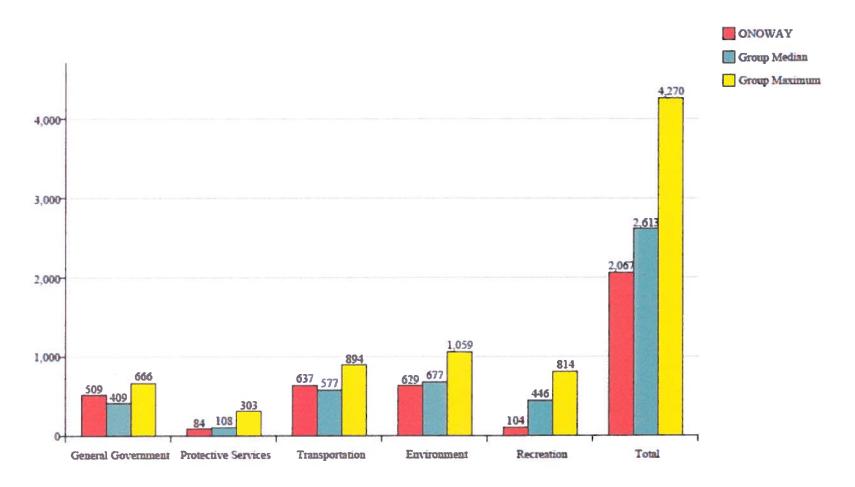
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### **EXPENSES**

	2013	2013	2012
	(Budget)	(Actual)	(Actual)
GENERAL ADMINISTRATION	423,200	439,617	433,866
ROADS, STREETS, WALKS, LIGHTING	\$ 183,640	\$ 316,141	\$ 448,743
WATER SUPPLY AND DISTRIBUTION	248,679	301,652	245,976
WASTEWATER TREATMENT AND DISPOSAL	157,585	177,556	162,579
COMMON AND EQUIPMENT POOL	148,300	161,780	151,041
WASTE MANAGEMENT	121,260	114,937	82,225
PARKS AND RECREATION	71,060	72,489	63,311
COUNCIL AND OTHER LEGISLATIVE	73,060	65,785	63,537
FIRE	57,900	54,130	58,390
SUBDIVISION LAND AND DEVELOPMENT	13,500	41,261	17,940
FAMILY AND COMMUNITY SUPPORT	30,200	31,246	34,597
LAND USE PLANNING AND DEVELOPMENT	30,650	21,546	18,682
POLICE	25,000	14,763	21,374
RECREATION BOARDS & OTHER SERVICES	14,150	12,989	14,101
LAND/HOUSING/BUILDING RENTALS AND OTHER	16,575	11,350	27,806
CULTURE: LIBRARIES, MUSEUMS, HALLS	12,500	10,941	10,390
OTHER	9,500	1,953	8,580
BYLAWS ENFORCEMENT	5,000	577	6,998
DISASTER & EMERGENCY SERVICES	4,800	(450)	309
AMORTIZATION	 60,945	305,415	277,102
	\$ 1,707,504	\$ 2,155,678	\$ 2,147,547



#### **Major Expenditures Per Capita by Broad Function, 2012**



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# **OTHER INCOME**

	2013 (Budget)		2013 (Actual)		2012 (Actual)	
ANNUAL SURPLUS (DEFICIT) BEFORE OTHER INCO \$	67,855	\$	(30,429)	\$	(298,559)	
OTHER INCOME						
GOVERNMENT TRANSFERS FOR CAPITAL	639,500		334,773		218,664	
GAIN (LOSS) ON DISPOSAL OF TCA	•		1,650		1,752	
OTHER CAPITAL REVENUE	•				126,117	
	639,500		336,423		346,533	
ANNUAL SURPLUS \$	707,355	\$	305,994	\$	47,974	



#### **SUMMARY**

- TOWNS FINANCIAL POSITION IMPROVING...
  - RELATIVELY HIGH LEVEL OF DEBT
  - LOWER EQUITY
  - COMPARABLE TAXES & USER CHARGES
  - MODERATE SPENDING
- AUDIT FINDINGS LETTER TO COUNCIL (see letter)
  - NO UNUSUAL ACCOUNTING POLICIES / ESTIMATES
  - NO SIGNIFICANT UNCORRECTED MISSTATEMENTS
  - NO SIGNIFICANT DIFFICULTIES DURING THE AUDIT
- THANK YOU TO TOWN STAFF
- QUESTIONS?

